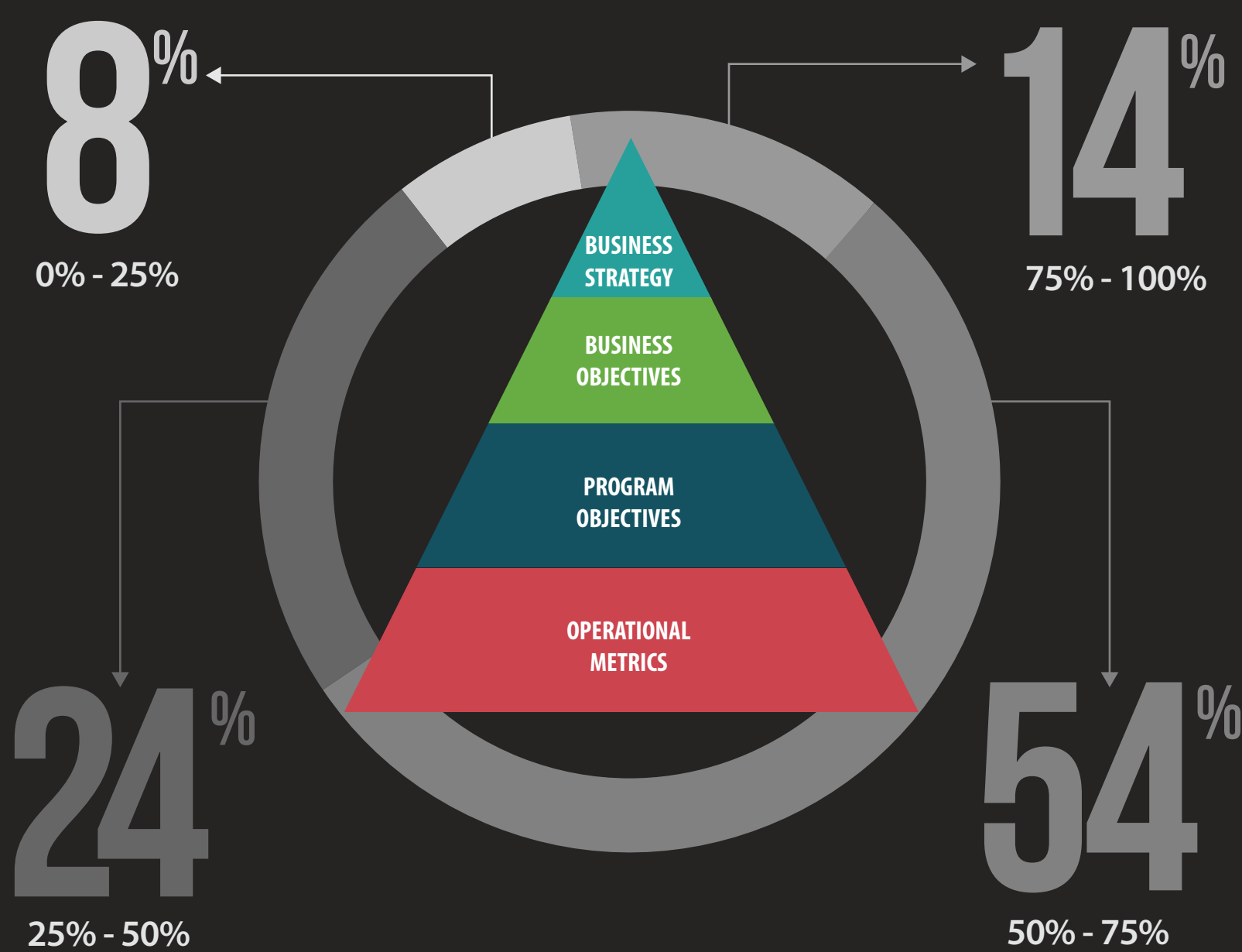


THE TOP

RECORD TO REPORT KPIS YOU SHOULD BE TRACKING
AUDIENCE RESPONSES TO WEBCAST POLLING QUESTIONS - MARCH 22, 2018

QUESTION 1:

What percentage of your KPIs fall in the operational category?

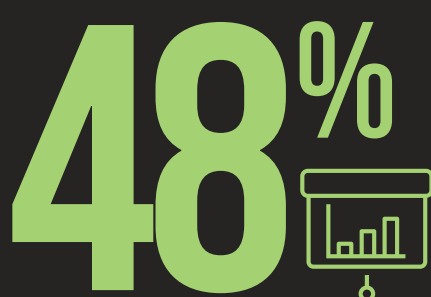


QUESTION 2:

How would you describe how you measure the R2R metrics of your financial close?



We have fully defined metrics and measure/monitor them



We measure/monitor some metrics



We don't measure/monitor any metrics

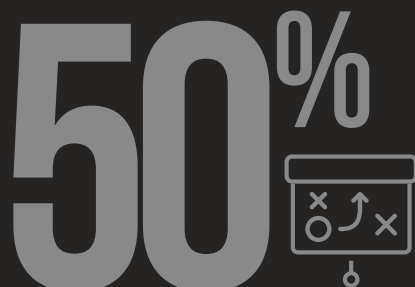
QUESTION 3:

How would you rate your company's Record to Report process?



AD HOC

High cost, time-consuming and manual spreadsheet approach to track metrics



REACTIVE

Fragmented automation approach utilizing multiple point solutions to track metrics



WORLD CLASS

Global dashboard of status and activity to provide the CFO full visibility into metrics across the Record to Report process and Business Units